

AGENT INTERVIEW QUESTIONNAIRE



Agent Name: _____

Company: _____

Are you a member of the Association of REALTORS®? _____

Are you a member of the Multiple Listing System? _____

Is this your full time occupation? _____

How long have you been in the business full time? _____

Do you have a broker's license? _____

What professional designations do you have? (ABR, CIPS, CRB, CRS, GRI, CPM, CRE, LTG, RRC) _____

What educational courses/seminars have you taken in the last year to stay current?

What professional real estate organizations do you belong to? _____

How easy is it to reach you? _____

Do you prefer to communicate by phone, e-mail or text? _____

Are you part a real estate team? If so, please describe the structure: _____

Describe your support staff: _____

What price range do you specialize in? _____

What type of home(s) do you specialize in? _____

What geographic area(s) do you specialize in? _____

What technologies do you use? _____

What was your sales volume last year? _____

How many transactions? _____

How many listings do you have? _____

What experience do you have in this neighborhood? _____

How many buyers have you brought to homes in this neighborhood? _____

How do you follow up on showings? _____

Do you hold open houses? _____

How does my home fit into your overall marketing and advertising plan? _____

Why should I choose you to market my home? _____
